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REAL ESTATE AGENT SPOTLIGHT OF THE WEEK

Amanda DiVito Parle
ABR,CDPE,CLHMS,CRS, SRES
REALTOR®

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Where were you born?
Steamboat Spring CO

How long have you lived in the area?
29 years

What do you like most about it?
Proximity to Denver, Foothills and Boulder

How long have you worked in Real Estate?
10 years

What is your specialty and what does that mean for the people you work with?
Certified Residential Specialist, I only do residential sales-buying and selling, relocation, new construction and consultation. This is my bread and butter…what it means is that I am very good at what I love to do!

What is the most challenging part of what you do?
This is a very deadline sensitive business so there is always pressure to get things done. They long hours, evenings and weekend pull at your personal life so that is challenging, but it's all about how well you balance your time.

What do you most enjoy doing when you're not working?
I love to sing and play tennis. I have a 20-month-old daughter Evelyn and so I like to spend my free time with her and my husband Ryan. During the summer, we like to go to the neighborhood pool and do cookouts and during the winter months, we love playing games and Sunday dinner with my family and going to Steamboat to ski.







What is one tip you have for someone looking to sell a house?
Realize that your house is only worth what the current market value will bring for your home. The old adage in real estate is that you do not make money when you sell a house you make money if you buy it at the right price. I also recommend that a certified home stager stage all homes before photos and hitting the MLS.

What is one tip you have for someone looking to buy a house?
Hire a competent agent to represent you…though it is easy to find houses online, it's hard to negotiate and get through the storm of paperwork and deadlines without professional assistance.

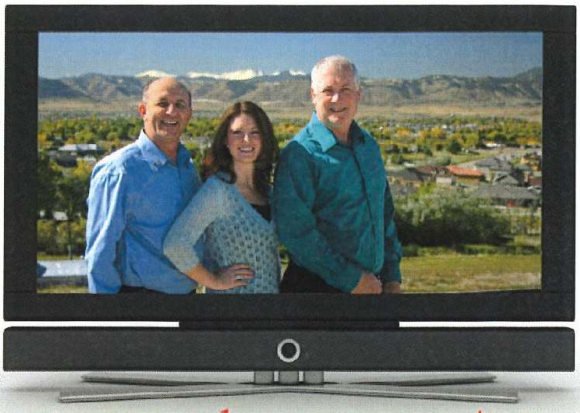
What is the most unusual thing you've encountered while working in Real Estate?
We get to see it all! We have seen immaculate homes up to $2 and 3 Million that wow and impress, down to the shanty and stinky! The funniest/most unusual house was a time when I showed a 1975 brick ranch in Lakewood that was ALL original. It had near-perfect burnt orange shag carpet, which ran up the walls to the ceiling, pristine iron and orange stained glass light fixtures with swagged chains draped from the ceilings. There was this huge wet bar perfectly preserved from the 70's with dark wood wainscoting and orange countertops… it was classic…the clients and I laughed and oohd and awwd the whole tour. I will never forget it!

Left to right:
Amanda & Tome Green at an Avs Game; The DiVito Dream Makers: NAME, Jerry, Amanda and Joe.

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Episode #790 Airing 9/30/07 @ 8:30 MST - Check with your Service Provider for Specific Time

HGTV HOME & GARDEN TELEVISION imagine what you can do

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HGTV's *My First Place* follows the journey of real-life first-time buyers through the trials and tribulations of finding and financing their first place.

This episode features a set of first-timers and their Realtor, Amanda DiVito along the stress-filled journey, including the exciting search for the perfect home, learning the pitfalls of financing, the best bidding strategies and how to survive the home inspection.

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