AMANDA DIVITO PARLE NAMED BEST REALTOR® IN ARVADA BY COLORADO COMMUNITY MEDIA



Amanda DiVito Parle has been named the best REALTOR® in Arvada by Colorado Community Media as published in *The Arvada Press*. The Best of the Best award recognizes winners in numerous categories voted by Colorado Community Media readers.

“I am extremely grateful to Colorado Community Media and the readers who nominated me for this prestigious community award," says Amanda DiVito Parle. “This recognition truly reflects our team’s commitment to serving our clients and the local community in all we do.”



Amanda DiVito

ALL IN THE FAMILY

by Julia Beres



rising star profile

At age 23, Amanda DiVito has already been in the real estate business half of her young life.

Her earliest memories of work include walking to the office from Drake Junior High School. It was there that she began working in the real estate business, spending countless hours filing, making phone calls, and helping with paperwork, along side the man who, years later, would become her mentor and business partner.

After her initial introduction to the working world, DiVito went on to graduate from Colorado State University. With her diploma and real estate license in hand, she once again teamed up with her mentor and spent the next two months as his shadow, following him from meeting to meeting and observing his work with clients, gleaning all she could from him in an effort to begin building her own business.

Today, as a licensed real estate broker for RE/MAX Alliance, she works hand-in-hand with that mentor, her father, Joe DiVito, an industry leader himself and 17-year veteran.

Riding high in her first few months on the job, DiVito has already surpassed her goal for the year with eight sales under her belt and a growing client base. Since beginning her career this past May, she has created her own monthly newsletter and maintains a website with information about her services, and is a dedicated member of not only RE/MAX Alliance, but the recently fashioned DiVito Dream Makers, a team made up of the DiVito's, Jerry Golden, and their support staff.

To her clients, this young, live wire has become an advisor, counselor, and trusted agent. "The only way to succeed is to go above and beyond their expectations," DiVito says. "I'm not going to tell them what they want to hear, but what they need to hear. If not, than I am doing them a disservice."

DiVito admits the job can be difficult at times, but enjoys it just the same. "It's highly competitive and you work a lot of hours. It's been fun though," she says with a burst of enthusiasm, "and so rewarding." When asked about the best and worst parts of the job, DiVito replies quickly, "the people, for sure. They are best part of my job and can be the most difficult, at times. But, isn't that so true with life in general?"

Her knack for building relationships, combined with her no-nonsense attitude have already gained her a great deal of respect in the industry. "Amanda is a very personable, bright, driven, young lady who possesses a lot of the attributes that a successful real estate person needs," said Chuck Ochsner, broker/owner of RE/MAX Alliance. "She's getting educated and is very motivated. Her father has been a very good mentor and coach for her. When you put those together, I think you have a formula for success."

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Oschner, who manages RE/MAX Alliance's 15 Denver offices with over 700 agents, says they are continually encouraging young people to get into the real estate profession. "We're seeing a lot of sons and daughters coming into this business," says Ochsner. "It's a career that has been good for the parents. When the child sees that, they start to look at real estate as a first choice for a career."

Which is exactly what DiVito has done. Since learning the benefits of the business from her father, she continues to make huge strides in her own professional life. Her goal for 2004 is to complete15 sales, grow her contacts in the industry, and enjoy the business every day. "If it's not fun, why do it?" says DiVito. Judging from her start, she'll do just fine in the business she's always known best. ★

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